

NSW REVENUE PROFESSIONALS INC



Wednesday 18th March 2009

1:30 pm Registration

Held at **Bathurst Memorial Entertainment Centre** from 1.30 pm to 3.00 pm & from 4:30 pm to 5:15 pm

2:00 pm Trade Exhibits

2:30 pm Regional SIG Meetings

For those who wish to have a regional meeting, facilities will be made available at this time, as there has been no time allotted for this purpose during Thursday or Friday.

3:00 pm A panel of industry leaders will discuss the policies, strategies & procedures taken by their Councils in the operation of the revenue area of the Council.

4:30 pm Trade Exhibits

7:00 pm Ice Breaker Function

To be held at TBA. This will offer delegates and sponsors an opportunity to renew old friendships and make new ones in an informal atmosphere.

Dress code for this function is neat casual.



Thursday 19th March 2009

8:30 am Registration

Held at **Bathurst Memorial Entertainment Centre** from 8:30 am to 9:00 am.

9:00 am Welcome & Official Opening

The Hon Mrs Barbara Perry, The Minister for Local Government, has been invited to open the Conference.

9:20 am Presentation - Major Sponsor

Recoveries & Reconstructions (Australia) Pty Ltd is the major sponsor of the Annual Conference and will give a presentation on their services.

9:40 am Concurrent Session

- 1) Coaching Skills for Managers
- 2) The Importance of Sundry Debtors
- 3) Debt Recovery

10:30 am Trade Exhibits - Morning Tea

11:00 am Department of Local Government

The Department of Local Government, Finance Branch, will address the conference on industry wide issues. This session will focus on relevant Rating and Revenue topics. Please note no time has been allocated for Questions and Answers.

11:30 am Mayoral welcome

The Mayor of Bathurst Regional Council will extend a welcome to the Bathurst area to all delegates & sponsors.

11:45 am Presentation - Gold Sponsor

XXXXX are a Gold Sponsor of the Annual Conference and will give a presentation of their latest products and services.



12:05 pm Rating in Tasmania

A representative of the Tasmanian rating group have been invited to present on “Rating in Tasmania”.

12:35 pm Lunch - Trade Exhibits

1:20pm Keynote Speaker -To be decided

2:20 pm Presentation - Gold Sponsor

XXXXX are a Gold Sponsor of the Annual Conference and will give a presentation of their latest products and services.

2:40pm Concurrent Session

- 1) Coaching Skills for Managers
- 2) *Correct handling of Valuation Objections etc in the Statement of Compliance.*
(Limited to 30 acceptances per session.)
- 3) Customer service & rates

3:20 pm Trade Exhibit - Afternoon Tea

3:55 pm Speaker to be decided

4:25 pm Annual General Meeting & Nomination of NSW Rating Professionals Inc Executive for 2009

The State Executive of the NSW Rating Professionals comprises a representative from each of the regional groups.

Only current financial members of the NSWRP will be eligible to attend the meeting.

5:00 pm View Trade Exhibits

7:00 pm Conference Dinner

To be held at a venue to be decided

Drawing and presentation of Sponsor donated prizes will be included as part of the Dinner.

Please note the dress code for this function is coat & tie for males.



Friday 20th March 2009

9:30 am Concurrent Session

- 1) *Correct handling of Valuation Objections etc in the Statement of Compliance.* (Limited to 30 participants per session.)
- 2) The Importance of Sundry Debtors
- 3) Debt Recovery

10:25 am Training Update

Local Government Training Institute will give an update on the progress of the training provided by the NSW Revenue Professionals and Certificate III. Please note no specific time has been allocated for questions & answers.

10:45 am Trade Exhibits - Morning Tea

11:15 am Department of Lands

The Department of Lands will address the Conference on industry wide issues. This session will focus on current issues affecting the Rating and Revenue functions of Councils

12:15 pm Concurrent Session

- 1) Customer service & rates
- 2) Revenue Policy Formulation
- 3) Postponed rates

1:15 pm Lunch - Trade Exhibits

2:15 pm Computer Software SIG's

Separate facilities will be provided enabling each Software supplier to meet with all users of their product from across the state.

4:30 pm Close of 2009 Conference